VISIT DECORAH

AS MANAGED BY WINNESHIEK COUNTY DEVELOPMENT & TOURISM



REPORT BY CERRISA SNETHEN | SUBMITTED JANUARY 2, 2020





VISITDECORAH.COM



Facebook

VISIT DECORAH

- Visit Decorah post reach is up by an additional 12% over our explosive 1133% growth in November. We reached more than 82,000 people on the platform in December.
- Page likes increased by 42%.
- Page actions have increased by 50% over the previous period.
- Page followers are up 44%.
- Page views are up 33%.
- Story reach rose 100%.
- Post engagement, our most valuable metric, is was up 7% over the 779% rise in our previous period. This converts to more than 6,199 people engaging directly with our content by taking an action on our posts.

Our Audience

78% women | 21% men

Women	Men
23% ages 35 - 44	6% ages 35 - 44
18% ages 45 - 54	5% ages 45 - 54
14% ages 25 - 34	4% ages 55 - 64
13% ages 55 - 64	4% ages 25 - 34
9% ages 65+	3% ages 65+

Summary:

December was a powerful month of growth for Visit Decorah on Facebook. Post reach and engagement continued to climb after November's rapid growth period. Visit Decorah's Facebook community peaks in activity at approximately 5:30 p.m. daily. The most highly trafficked days of the week continue to be Monday, Thursday, and Friday. Our lowest trafficked days are Saturday and Sunday. Demographic targeting for boosted posts is currently focused on the Midwest and includes relevant behavioral targeting as it relates to the content. For example: users interested in hunting, fishing, the arts, or craft brewing, and specific types of eating or shopping experiences respectively.

Our most popular content:

By far, our most popular post for the month was a local landscape photography feature on December 8th. This post, featuring the work of local photographer Joyce Meyer, reached more than **6.3K** users, garnered the engagement of 666 people, and showed us that further developing relationships with the work of area photographers seeking exposure creates wonderfully symbiotic relationships. This post included a direct link to the "Winter" page on VisitDecorah.com. Our next most impactful post occured December 6th. This fishing photo feature included a link to our website and reached 2,518 folks, 232 of whom took a direct action on this content. Coming in third was a holiday-centric photo feature of Decorah's unique secondhand boutique The Getup. This post generated a reach of **2,437** and garnered 483 engagements. This post linked directly to the shop's Visit Decorah page, which in turn links to the business's website directly. On December 23rd, our photo post about winter weekends in Decorah performed nicely, reaching **2,258** users, yielding 205 engagements, linking to our "Winter Weekend Ideas" page at VisitDecorah.com. Rounding out our top five posts was a December 30th link to a Decorah feature on the Midwest Living website, titled "Best Iowa Roadtrips". This post reached 2,184 individuals and created 263 engagements.

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Our Fans by Location:

Decorah

Des Moines

Cedar Rapids

Waterloo

Davenport

Rochester, MN

Minneapolis, MN

Ankeny

Iowa City

Cedar Falls

Dubuque La Crosse, WI

Mason City

Cresco

Our Fans by Location:

Chicago, IL
West Des Moines
Waukon
Omaha, NE
Madison, WI
Saint Paul, MN
Ames
Muscatine
Moline, IL
Council Bluffs, IA
Charles City
Marion
New Hampton
West Union
Sioux City

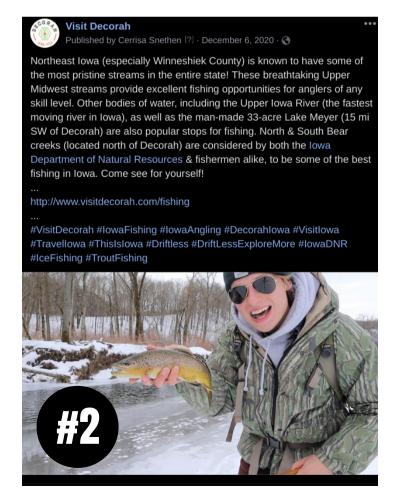
Our Fans by Location:

Janesville, W Waverly, IA Kansas City, MO Newton Bettendorf Marshalltown Rock Island, IL Calmar Urbandale Clear Lake Milwaukee. WI Clinton Waukee Caledonia, MN Sioux Falls, SD Pella

TOP FACEBOOK

POSTS:



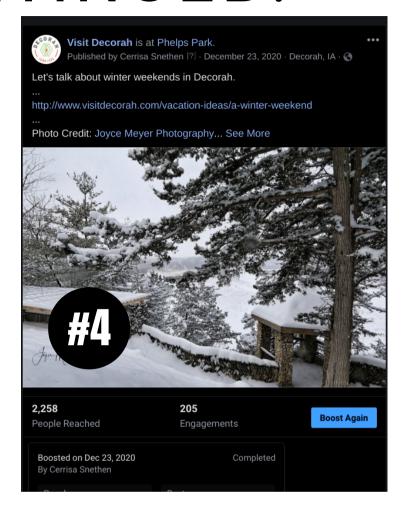


TOP FACEBOOK

POSTS CONTINUED:











TOP FACEBOOK

POSTS CONTINUED:





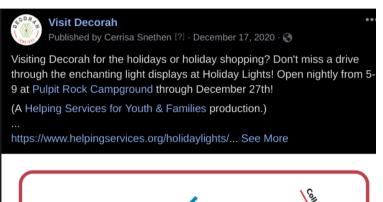






TOP FACEBOOK

POSTS CONTINUED:











After two months under WCDI's direct managment,
Visit Decorah's social media numbers exploded in November.

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- Visit Decorah post reach rose 1133% in November. We reached more than 72,714 people on the platform.
- Page likes increased by **314**%.
- Page actions were up by 100% over the previous period.
- Page followers also climbed by 292%.
- Page views rose by 9%.
- Video views increased by 518%.
- Post engagement, our most valuable metric, was up 779%. More than 5,962 people engaged directly with our content by taking an action indicated by our posts.

INSTAGRAM: AN OVERVIEW

December was a wonderfully impactful month of Instagram content and engagement for the Visit Decorah brand.

December 2020

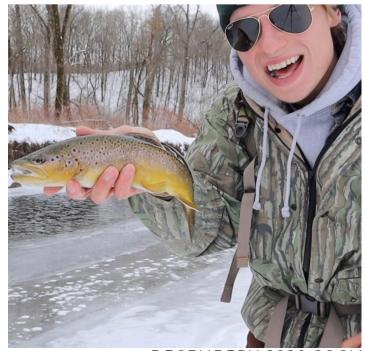
REACH:

In November, we reached **5,321** Instagram accounts, an increase of **75.4%** over the 2,788 accounts we reached in November. Our content interactions grew by **5.4%**, our total followers increased by **4.6%**, and our impressions grew by **71.5%** to **23,082**. Profile visits are up **34.3%**, and website taps are up **3.3%**.

FOLLOWING:

Our current Instagram following is comprised mostly of women (75.1%). Our users most active times of use are 6 p.m., 3 p.m., and noon, with activity spread almost evenly over days of the week. Our followers primarily live in Decorah (35.4%), which means we have tremendous room for growth throughout the region and beyond. The top age range of our followers is 35 - 44, followed by users 25 - 34, with 45 -54 coming in as our third most prominent age group.









DECEMBER 2020 SOCIAL MEDIA REPORT | VISIT DECORAH | PAGE

INSTAGRAM

IN PHOTOS | IMAGE LIKES INDICATED IN WHITE

